

Brighton fiber-optic company adds networks

TODD GRADY
STAFF WRITER

Fibertech Networks is expanding to 16 the number of cities with its fiber-optic network. The Brighton-based builder and operator of fiber-optic networks said on Tuesday that it plans to build networks in metropolitan Wilmington, Del.,

and Stamford, Conn., for two customers that it declined to name.

The expansion into Delaware will enable it to service a Fortune 100 company. The move into Stamford gives Fibertech a network in each of that state's mid-sized cities.

"It was a logical extension for us to

move down from New Haven," said John Purcell, president and chief executive officer of Fibertech.

The four-year-old company reported more than \$45 million in sales in 2003, an increase of more than 50 percent over 2002. It has about 120 customers.

Those customers include companies

in financial services and health care as well as educational institutions and government agencies.

On Tuesday, Fibertech also announced it signed a contract to build a private fiber-optic network for Schick-Wilkinson Sword, the second largest manufacturer and marketer of wet

shave products in the world. The network will connect multiple locations in New Haven, where Fibertech already owns a 200-mile fiber-optic network.

Securing "fiber between locations will let us cost-effectively share resources and more efficiently manage our network and

communications infrastructure," Mark Goodmaster, manager of information technology infrastructure and operations for Schick-Wilkinson, said in a statement. □